



Case study: Grégoire-Besson

Three ways to store 10,000 SKUs

Location: France



The new Grégoire-Besson logistics centre, a French farm technology equipment company, consists of an automated warehouse for boxes, pallet racking and cantilever racking by Mecalux. The combination of these three storage systems lets merchandise be organised according to their characteristics and demand, streamlining order picking tremendously.



**Grégoire-Besson:
needs and the solution**

For almost 200 years, Grégoire-Besson has led French production of agricultural equipment designed to optimise the natural resources the land produces.

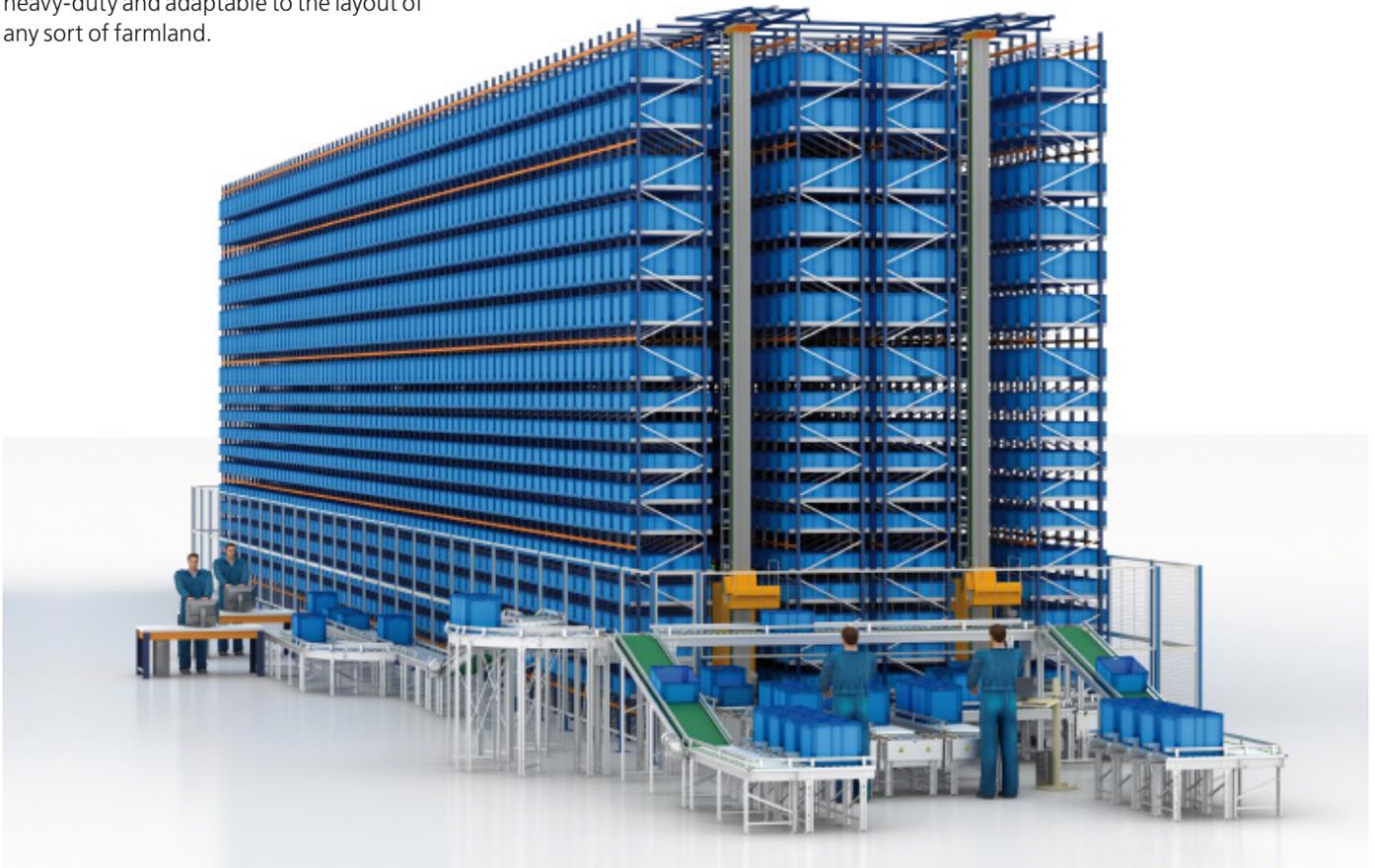
The company enjoys a substantial business presence internationally and owns production centres in France, Germany and Italy. Its machines are outstanding because they are innovative, efficient, heavy-duty and adaptable to the layout of any sort of farmland.

In recent years, the business has undergone tremendous growth, forcing it to build a new 4,500 m² warehouse in the town of Germain sur Moine (France) where it could manage all the spare parts of the group.

According to Gabin Guegan (Spare parts Department Manager at Grégoire-Besson), the new warehouse should be able

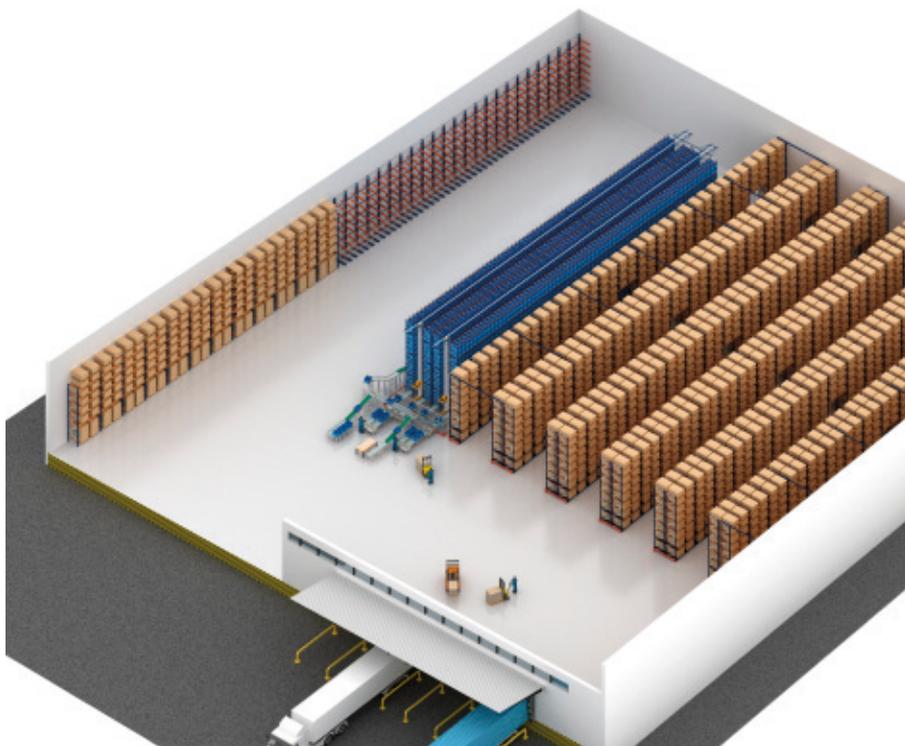
to “centralise spare parts dispatches from the six manufacturing plants and, also, step up our productivity, which is the bottom-line for selling our product.”

To deal with such an ambitious project “we checked out various suppliers to try to get past both logistics, and IT issues. Soon, it was clear that Mecalux, with its solid grip on project management, was the way to go.”





By blending these systems with the implementation of the Easy WMS warehouse management system, Grégoire-Besson is ready to optimise the movements of workers and to streamline order picking



The best solution for the storage needs and the sizes, weights and classifications of the 10,000 SKUs that Grégoire-Besson works with came through using different storage systems. The products are set into the best storage system with their size and demand in mind. *“So, our pallet racks hold heavy and large-sized parts that can be set on Euro pallets (800 x 1,200 mm). The automated miniload warehouse accommodates high rotation spare parts, which represents 70% of our products. Lastly, the cantilever racks are designed to store bulky parts.”*

The new Grégoire-Besson warehouse sends out an average of 80 orders daily, put together from 260 product lines, and can whip up more than 100 orders a day during peak seasons.



Gabin Guegan
Spare Parts Manager at Grégoire-Besson

“With this solution from Mecalux, we have acquired more productivity and efficiency in our order preparation, while at the same time improving the management and safety of our goods.”



Cantilever racking

The cantilever racks are 5 m high and comprise columns and cantilevered arms on which lengthy or over-sized unit loads are set.

These components are easily configurable and can be readjusted to suit goods of varied heights and types at Grégoire-Besson, as well as future warehouse logistics requirements.

The lower level includes mesh enclosed shelves, which make the structure more rigid. Packages and different sized pallets are deposited there.





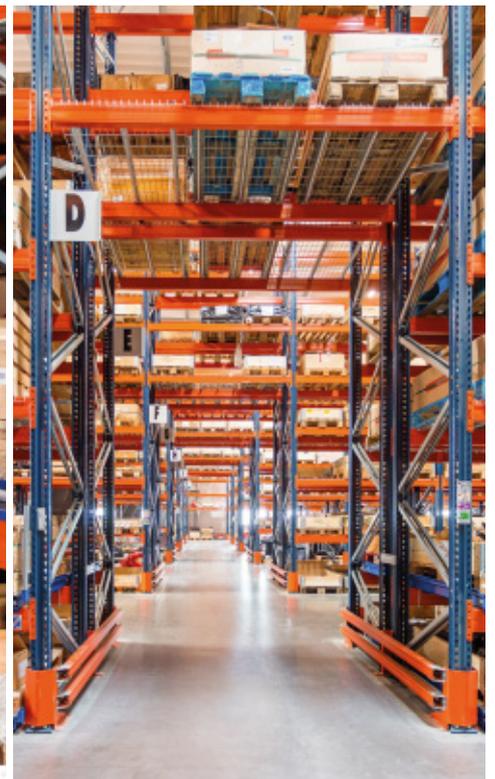
Pallet racking

Both pallets and containers are stored in the pallet racks. These 7.5 m high racks are noted for their versatility to adapt to a wide variety of SKUs of distinct sizes, turn-overs and volumes, and for their capacity to store more than 4,400 pallets.

Having direct access is crucial at Grégoire-Besson, since this provides high flexibility

when managing goods and preparing orders. Operators crisscross the warehouse locating the SKUs for each order, as instructed by the Mecalux Easy WMS warehouse management system via a radio-frequency device. On lower levels, picking is carried out directly from the pallets and reserve products are deposited on upper levels —keeping merchandise available at all times.

In a part of these aisles, the upper levels of the racks include slide-out platforms to deposit the containers

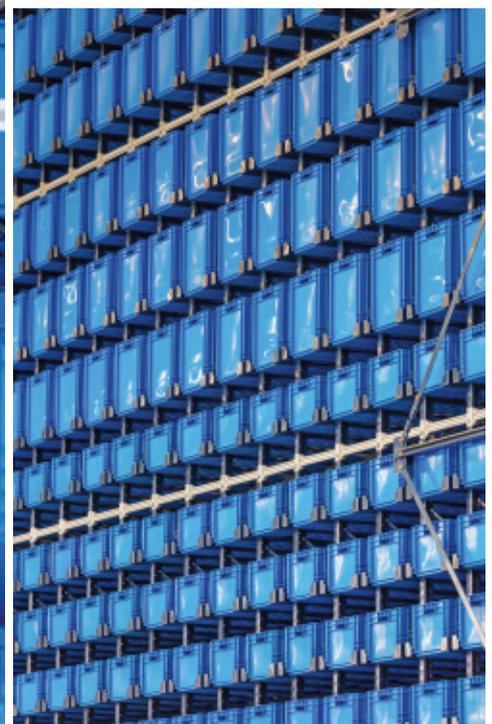




**Automated warehouse for boxes:
miniloads for mini parts**

Grégoire-Besson fulfils two aims by enabling this automated solution: increased productivity and reduced picking errors. Gabin Guegan vouches that, *“The automated miniload warehouse has let us speed up dispatches by more than an hour, meaning our throughput is higher since order picking takes less time.”*

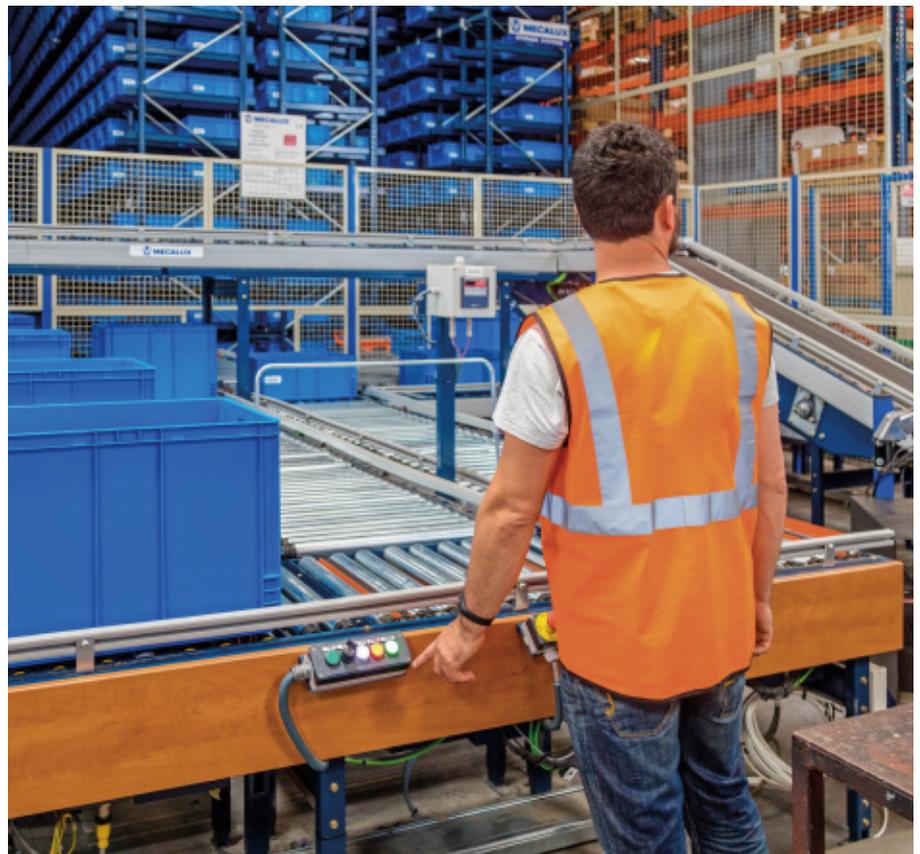
Despite being small-sized, the variety of products is also clearly seen in the automated warehouses for boxes, where a total of 10,064 diverse sized boxes co-exist: 600 x 400 x 240 mm boxes on one side, and 600x400x420 mm ones on the other.





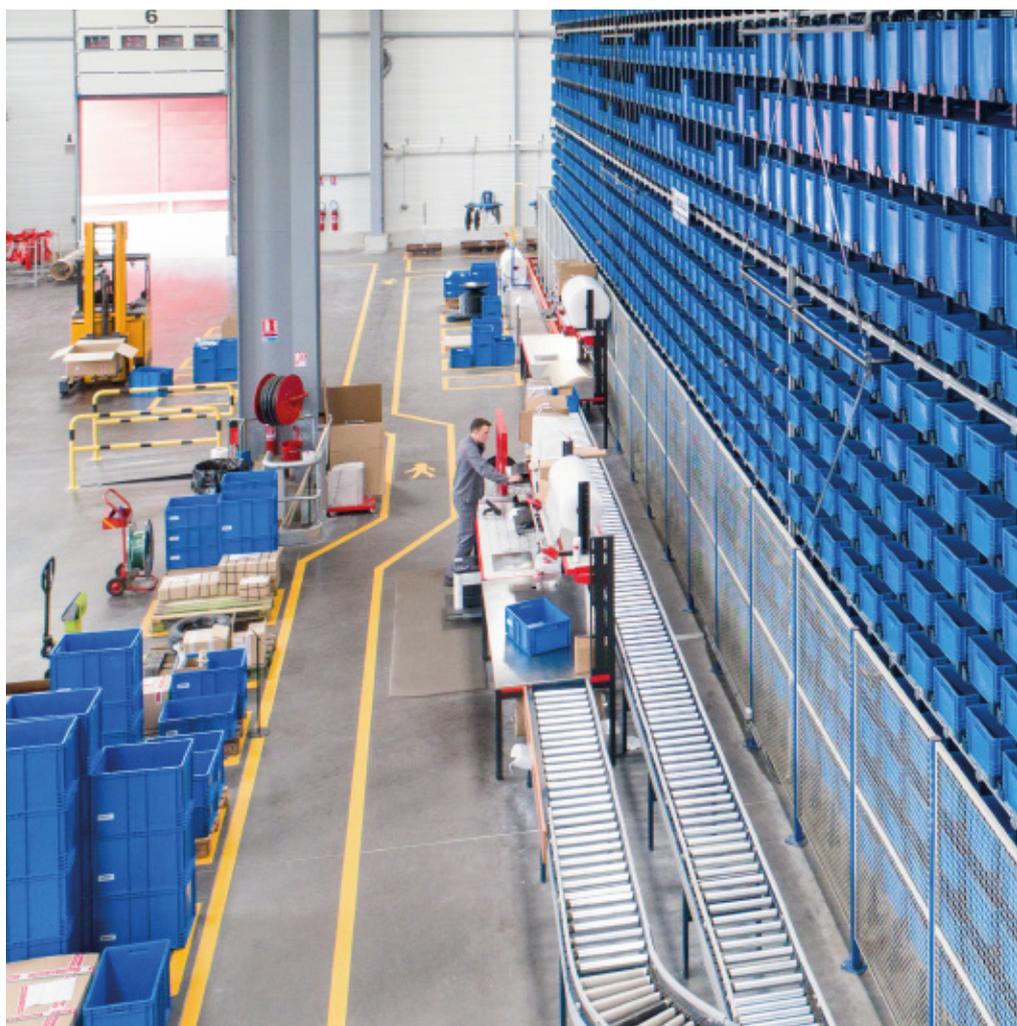
The warehouse is composed of two aisles with double-deep racking on both sides that measure 47 m long, 9 m high and have 17 shelves.

A mini load stacker crane runs through each aisle, inserting and extracting the goods in their locations automatically. These machines that run at a travel speed of 180 m/min and 100 m/min when raised, include an extraction system with telescopic forks that access the second position of each rack location.



The frontal part of the warehouse is where a roller conveyor circuit is installed, which takes goods to the two picking stations. These comprise an order prep table with enough space to work with waves of four orders at a time. Next, the operators collect the products instructed by the WMS and place these in the correct box that will be sent to the consolidation area, located on one side of the warehouse. There is also a replenishment post located alongside the picking stations.

The spare parts department manager at Grégoire-Besson continued saying, *"These days, our order prep is done in one fluid motion. That said, still we wanted to anticipate business growth at the Grégoire-Besson group and deal with seasonal peaks in manufacturing."*





The racks have a storage capacity for 5,920 boxes of 600 x 400 x 240 mm and 4,144 boxes of 600 x 400 x 420 mm, which adds up to a total of 10,064 boxes of small-sized items

Dispatch zone

In front of the racks, a spacious reception and expedition area has been arranged, which includes a preloads area on the floor.

This space is allocated to the sorting, consolidation and closing of orders. The pallets are grouped according to if they correspond to the same order or delivery route. Orders are prepared before the lorry is loaded to cut wait times for goods leaving the warehouse.



Easy WMS & Galileo: state-of-the-art technology

Mecalux has implemented the Easy WMS warehouse management software in the Grégoire-Besson installation. It runs through a SQL Server database in a virtualised environment, thus optimising the performance of hardware resources (data storage devices, processors, etc.).

Easy WMS by Mecalux controls all installation workflows, both in the automated miniload warehouse and the pallet racks. Gabin Guegan does not hesitate, *"Using the Easy WMS software, we have improved the quality of our in-warehouse logistics flows, both in receptions and dispatches."*

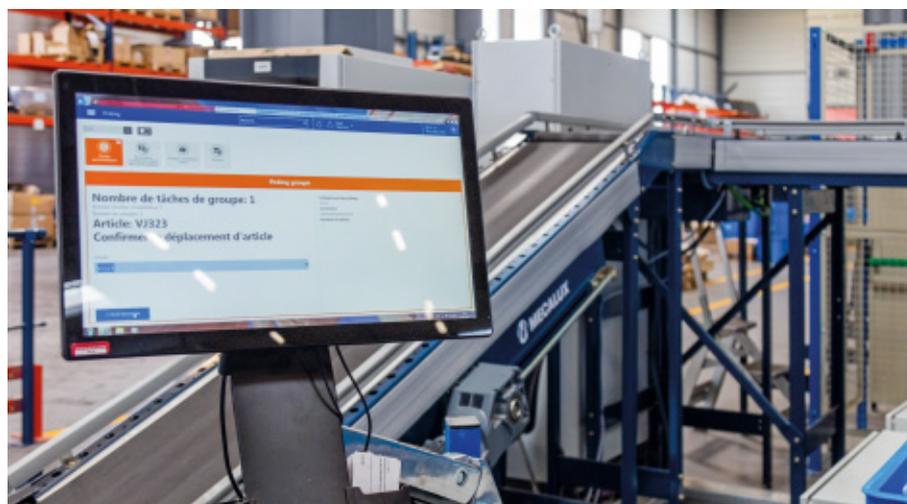
The software intercedes every step of the way in processes and operations in-progress, meaning *"our operators work autonomously, thanks to the task-by-task*

guidance of the system, from picking items up to loading the lorries."

The WMS receives input orders from the ERP Sage. Once the goods are received, they are moved to the corresponding rack depending on the product type (boxed or palletised) and on the previously configured WMS rules and strategies for product locations.

Boxes are placed on the floor, waiting to be inserted into the miniload warehouse. Meanwhile, pallets are assigned a location in the pallet racks. Unlabelled goods are sent directly to the cantilever racks. Easy WMS receives output commands from the ERP Sage for dispatching the goods. Next, the WMS can create picking instructions for the automated warehouse for boxes or ones for shipping out entire pallets from the pallet racks.

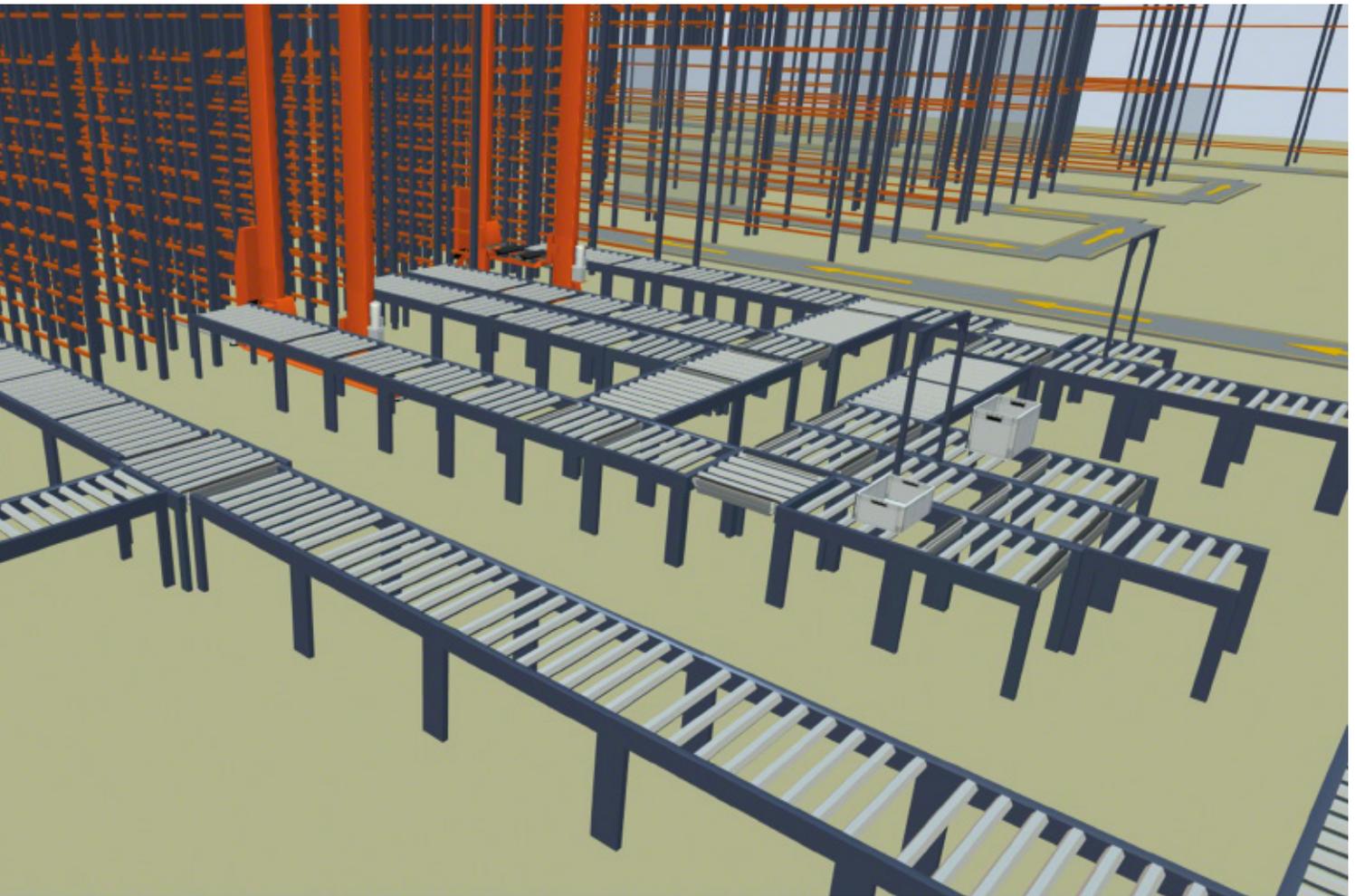
To ensure the installation runs smoothly, Easy WMS by Mecalux communicates with Grégoire-Besson's ERP, interchanging data and customer orders via plain-text messages



Prepared goods, ready to be dispatched, are deposited in the consolidation areas or sent directly to the docks to be loaded onto the transportation vehicles.

In one part of the consolidation area, an express orders station was enabled and, in another, ten stations for the remaining orders. Here they deposit pallets coming from the pallet racks that hold part of the order. Then, they complete this order with products from the miniload warehouse.





Galileo receives commands from the WMS, then sends the corresponding signals to the automated warehouse for boxes and helps pallets move to their destination

For the system, the orders are closed automatically when the requested goods have been loaded onto the lorry. While it loads, the WMS checks that the different pallets of the same order are assigned to the same carrier.

Easy WMS by Mecalux is in continuous communication with the Galileo control module by Mecalux, which commands the stacker cranes and conveyors to move, which in turn send boxes to picking stations or to the consolidation area.





Advantages for Grégoire-Besson

- **Efficient picking:** Grégoire-Besson issues an average of 80 orders a day, all error free and meeting delivery deadlines.
- **A system for each product type:** the warehouse is equipped with three different storage systems that adapt to the sizes, weights and rotations of the 10,000 SKUs this French company works with.
- **To error is human:** the technological capacity provided by the automated warehouse for boxes and the Easy WMS of Mecalux, besides boosting productivity, drastically reduce mistakes made by personnel during handpicking.



Technical data

Pallet racking

Storage capacity	4,400 pallets
Max. pallet weight	1,050 kg
Racking height	7.5 m

Cantilever racking

Racking height	5 m
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Miniload warehouse

Storage capacity	10,064 boxes
Max. weight per box	50 kg
No. of stacker cranes	2
Warehouse height	9 m
Warehouse length	47 m
Storage levels	17